A8720-1A

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons $K_2O$)

| AGRICULTURAL STATE | FEBRUARY 1986 | FEBRUARY 1985 | JUL-FEB 1986 | JUL-FEB 1985 |
|---|---|---|---|---|
| Alabama | 2,316 | 6,185 | 45,141 | 56,298 |
| Alaska | 61 | 0 | 61 | 289 |
| Arizona | 97 | 78 | 306 | 266 |
| Arkansas | 2,941 | 1,717 | 26,307 | 19,252 |
| California | 2,516 | 6,351 | 28,081 | 39,944 |
| Colorado | 1,024 | 737 | 3,099 | 4,991 |
| Connecticut | 274 | 380 | 2,689 | 2,697 |
| Delaware | 3,291 | 393 | 15,244 | 21,105 |
| Florida | 14,912 | 13,940 | 96,917 | 103,872 |
| Georgia | 17,657 | 20,374 | 89,944 | 112,616 |
| Hawaii | 3,861 | 5,679 | 6,795 | 11,482 |
| Idaho | 1,002 | 936 | 13,172 | 11,214 |
| Illinois | 28,235 | 72,389 | 537,191 | 597,863 |
| Indiana | 13,449 | 40,748 | 302,917 | 322,838 |
| Iowa | 18,796 | 30,422 | 330,521 | 438,654 |
| Kansas | 2,853 | 1,830 | 19,574 | 20,343 |
| Kentucky | 6,158 | 8,100 | 78,579 | 89,556 |
| Louisiana | 10,459 | 5,794 | 29,012 | 25,248 |
| Maine | 1,239 | 785 | 4,207 | 5,959 |
| Maryland | 5,754 | 2,607 | 19,164 | 21,491 |
| Massachusetts | 132 | 301 | 2,679 | 3,486 |
| Michigan | 6,335 | 18,127 | 134,742 | 151,130 |
| Minnesota | 8,446 | 13,091 | 218,509 | 268,604 |
| Mississippi | 2,966 | 6,351 | 14,850 | 38,671 |
| Missouri | 16,288 | 19,183 | 136,286 | 147,779 |
| Montana | 403 | 791 | 5,825 | 7,247 |
| Nebraska | 4,797 | 3,529 | 19,626 | 24,272 |
| Nevada | 0 | 0 | 0 | 0 |
| New Hampshire | 0 | 0 | 258 | 350 |
| New Jersey | 602 | 519 | 3,829 | 4,867 |
| New Mexico | 362 | 702 | 6,696 | 3,948 |
| New York | 3,859 | 3,756 | 38,030 | 43,120 |
| North Carolina | 9,716 | 14,452 | 50,354 | 74,326 |
| North Dakota | 363 | 2,348 | 13,166 | 14,764 |
| Ohio | 47,368 | 33,701 | 343,476 | 315,840 |
| Oklahoma | 1,705 | 728 | 10,673 | 38,309 |
| Oregon | 2,389 | 2,237 | 12,347 | 18,581 |
| Pennsylvania | 2,635 | 3,985 | 34,945 | 41,410 |
| Rhode Island | 0 | 80 | 933 | 1,506 |
| South Carolina | 19,095 | 4,778 | 77,876 | 49,006 |
| South Dakota | 1,193 | 968 | 6,780 | 7,892 |
| Tennessee | 5,397 | 6,848 | 70,169 | 72,433 |
| Texas | 13,637 | 11,126 | 75,900 | 88,154 |
| Utah | 1,907 | 1,004 | 11,062 | 6,541 |
| Vermont | (39) | 110 | 2,058 | 2,309 |
| Virginia | 19,665 | 2,501 | 76,870 | 50,476 |
| Washington | 2,231 | 2,109 | 21,964 | 23,006 |
| West Virginia | 61 | 349 | 1,328 | 3,009 |
| Wisconsin | 7,515 | 19,639 | 180,964 | 220,286 |
| Wyoming | 148 | 220 | 916 | 1,299 |
| TOTAL U.S.: | 316,071 | 392,978 | 3,222,032 | 3,628,599 |
| CANADA | | | | |
| Alberta | 1,540 | 1,301 | 10,058 | 9,600 |
| British Columbia | 555 | 508 | 2,374 | 1,855 |
| Manitoba | 1,392 | 1,033 | 9,686 | 9,796 |
| New Brunswick | 859 | 482 | 3,070 | 8,323 |
| Newfoundland | 54 | 0 | 573 | 702 |
| Nova Scotia | 240 | 301 | 3,633 | 4,394 |
| Ontario | 7,403 | 4,554 | 195,781 | 198,087 |
| Pr.Edw.Isle | 1,781 | 346 | 4,096 | 9,816 |
| Quebec | 26,374 | 5,603 | 97,147 | 71,547 |
| Saskatchewan | 452 | 448 | 3,164 | 5,312 |
| TOTAL CAN: | 40,650 | 14,576 | 329,582 | 319,432 |
| EXPORT SALES: | 284,270 | 263,982 | 1,606,567 | 2,093,494 |
| TOTAL AGRICULTURAL | 640,991 | 671,536 | 5,158,181 | 6,041,525 |
| Non-Ag U.S. | 27,998 | 27,572 | 256,666 | 257,063 |
| Canada | 2,249 | 2,240 | 18,254 | 17,336 |
| Exports | 12,712 | 4,895 | 61,350 | 48,998 |
| TOTAL NON-AG | 42,959 | 34,707 | 336,270 | 323,397 |
| GRAND TOTAL..... | 683,950 | 706,243 | 5,494,451 | 6,364,922 |

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Alabama | 1,265 | 277 | 525 | 0 | 249 | 2,316 |
| Alaska | 0 | 0 | 61 | 0 | 0 | 61 |
| Arizona | 26 | 16 | 41 | 0 | 14 | 97 |
| Arkansas | 0 | 326 | 2,453 | 108 | 54 | 2,941 |
| California | 585 | 463 | 845 | 189 | 434 | 2,516 |
| Colorado | 123 | 15 | 719 | 116 | 51 | 1,024 |
| Connecticut | 0 | 240 | 0 | 0 | 34 | 274 |
| Delaware | 0 | 0 | 3,140 | 115 | 36 | 3,291 |
| Florida | 3,209 | 746 | 3,589 | 1,336 | 6,032 | 14,912 |
| Georgia | 4,674 | 0 | 9,610 | 1,884 | 1,489 | 17,657 |
| Hawaii | 0 | 2,361 | 0 | 1,356 | 144 | 3,861 |
| Idaho | 182 | 230 | 571 | 19 | 0 | 1,002 |
| Illinois | 1,749 | 20,182 | 2,645 | 3,446 | 213 | 28,235 |
| Indiana | 1,722 | 8,369 | 176 | 3,092 | 90 | 13,449 |
| Iowa | 1,967 | 7,134 | 5,969 | 3,498 | 228 | 18,796 |
| Kansas | 132 | 267 | 1,820 | 512 | 122 | 2,853 |
| Kentucky | 0 | 1,438 | 3,735 | 624 | 361 | 6,158 |
| Louisiana | 0 | 500 | 8,714 | 1,234 | 11 | 10,459 |
| Maine | 180 | 0 | 905 | 0 | 154 | 1,239 |
| Maryland | 0 | 125 | 3,770 | 1,854 | 5 | 5,754 |
| Massachusetts | 0 | 0 | 48 | 0 | 84 | 132 |
| Michigan | 551 | 4,139 | 746 | 722 | 177 | 6,335 |
| Minnesota | 182 | 1,772 | 5,190 | 1,254 | 48 | 8,446 |
| Mississippi | 0 | 2,722 | 161 | 0 | 83 | 2,966 |
| Missouri | 2,857 | 1,413 | 9,492 | 2,351 | 175 | 16,288 |
| Montana | 0 | 80 | 221 | 102 | 0 | 403 |
| Nebraska | 129 | 142 | 1,430 | 2,204 | 892 | 4,797 |
| Nevada | 0 | 0 | 0 | 0 | 0 | 0 |
| New Hampshire | 0 | 0 | 0 | 0 | 0 | 0 |
| New Jersey | 0 | 115 | 156 | 285 | 46 | 602 |
| New Mexico | 16 | 0 | 170 | 0 | 176 | 362 |
| New York | 677 | 718 | 1,016 | 1,125 | 323 | 3,859 |
| North Carolina | 2,695 | 1,102 | 407 | 4,829 | 683 | 9,716 |
| North Dakota | 32 | 0 | 255 | 63 | 13 | 363 |
| Ohio | 2,105 | 18,152 | 25,073 | 1,534 | 504 | 47,368 |
| Oklahoma | 75 | 173 | 1,341 | 13 | 103 | 1,705 |
| Oregon | 18 | 157 | 1,997 | 62 | 155 | 2,389 |
| Pennsylvania | 366 | 228 | 1,724 | 196 | 121 | 2,635 |
| Rhode Island | 0 | 0 | 0 | 0 | 0 | 0 |
| South Carolina | 3,121 | 1,232 | 13,729 | 436 | 577 | 19,095 |
| South Dakota | 0 | 528 | 626 | 39 | 0 | 1,193 |
| Tennessee | 963 | 34 | 4,045 | 311 | 44 | 5,397 |
| Texas | 2,530 | 1,713 | 7,718 | 875 | 801 | 13,637 |
| Utah | 1,892 | 0 | 15 | 0 | 0 | 1,907 |
| Vermont | 0 | 0 | (39) | 0 | 0 | (39) |
| Virginia | 2,034 | 75 | 15,743 | 1,604 | 209 | 19,665 |
| Washington | 341 | 253 | 1,301 | 207 | 129 | 2,231 |
| West Virginia | 0 | 61 | 0 | 0 | 0 | 61 |
| Wisconsin | 1,101 | 5,185 | 853 | 77 | 299 | 7,515 |
| Wyoming | 0 | 15 | 103 | 0 | 30 | 148 |
| TOTAL U.S.: | 37,499 | 82,698 | 142,809 | 37,672 | 15,393 | 316,071 |
| CANADA | | | | | | |
| Alberta | 13 | 74 | 1,256 | 196 | 1 | 1,540 |
| British Columbia | 0 | 128 | 427 | 0 | 0 | 555 |
| Manitoba | 0 | 284 | 1,108 | 0 | 0 | 1,392 |
| New Brunswick | 0 | 0 | 837 | 0 | 22 | 859 |
| Newfoundland | 54 | 0 | 0 | 0 | 0 | 54 |
| Nova Scotia | 0 | 0 | 240 | 0 | 0 | 240 |
| Ontario | 14 | 3,010 | 3,502 | 785 | 92 | 7,403 |
| Pr.Edw.Isle | 0 | 0 | 1,746 | 0 | 35 | 1,781 |
| Quebec | 1,837 | 402 | 23,985 | 0 | 150 | 26,374 |
| Saskatchewan | 87 | 6 | 359 | 0 | 0 | 452 |
| TOTAL CAN: | 2,005 | 3,904 | 33,460 | 981 | 300 | 40,650 |
| *EXPORT SALES: | 199,617 | 19,550 | 33,323 | 19,184 | 12,596 | 284,270 |
| TOTAL AG SALES | 239,121 | 106,152 | 209,592 | 57,837 | 28,289 | 640,991 |
| NON-AG U.S. | 19,281 | - | - | 8,462 | 255 | 27,998 |
| NON-AG CANADA | 1,729 | - | - | 502 | 18 | 2,249 |
| *NON-AG EXPORTS | 475 | - | - | 12,237 | 0 | 12,712 |
| TOTAL NON-AG: | 21,485 | - | - | 21,201 | 273 | 42,959 |
| GRAND TOTAL | 260,606 | 106,152 | 209,592 | 79,038 | 28,562 | 683,950 |

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Australia | 134 | 8,334 | 13,320 | 0 | 0 | 21,788 |
| Brazil | 8,271 | 0 | 5,335 | 0 | 245 | 13,851 |
| Chile | 7,399 | 0 | 0 | 0 | 0 | 7,399 |
| Costa Rica | 0 | 0 | 0 | 0 | 1,120 | 1,120 |
| Denmark | 9,087 | 0 | 0 | 0 | 0 | 9,087 |
| Honduras | 480 | 0 | 0 | 0 | 0 | 480 |
| India | 21,255 | 0 | 0 | 6,073 | 0 | 27,328 |
| Indonesia | 58,394 | 0 | 0 | 0 | 0 | 58,394 |
| Ireland | 0 | 0 | 4,009 | 0 | 0 | 4,009 |
| Japan | 8,691 | 11,216 | 0 | 13,111 | 7,686 | 40,704 |
| Korea | 32,208 | 0 | 0 | 0 | 0 | 32,208 |
| Malaysia | 765 | 0 | 0 | 0 | 0 | 765 |
| Mexico | 391 | 0 | 0 | 0 | 1,324 | 1,715 |
| New Zealand | 6,816 | 0 | 0 | 0 | 0 | 6,816 |
| Peru | 2,778 | 0 | 0 | 0 | 2,149 | 4,927 |
| Philippines | 3,699 | 0 | 0 | 0 | 72 | 3,771 |
| South Africa | 0 | 0 | 4,006 | 0 | 0 | 4,006 |
| Switzerland | 27,569 | 0 | 0 | 0 | 0 | 27,569 |
| Taiwan | 4,944 | 0 | 0 | 0 | 0 | 4,944 |
| Venezuela | 6,736 | 0 | 6,653 | 0 | 0 | 13,389 |
| TOTAL AG: | 199,617 | 19,550 | 33,323 | 19,184 | 12,596 | 284,270 |
| NON-AGRICULTURAL | | | | | | |
| Japan | 100 | - | - | 12,237 | 0 | 12,337 |
| Mexico | 324 | - | - | 0 | 0 | 324 |
| United Kingdom | 51 | - | - | 0 | 0 | 51 |
| TOTAL NON-AG: | 475 | - | - | 12,237 | 0 | 12,712 |
| TOTAL EXPORTS | 200,092 | 19,550 | 33,323 | 31,241 | 12,596 | 296,982 |

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY, 1986

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| Alabama | 304 | 182 | 525 | 0 | 1,011 |
| Alaska | 0 | 0 | 61 | 0 | 61 |
| Arizona | 0 | 0 | 0 | 0 | 0 |
| Arkansas | 0 | 0 | 2,376 | 108 | 2,484 |
| California | 125 | 0 | 63 | 189 | 377 |
| Colorado | 0 | 0 | 164 | 116 | 280 |
| Connecticut | 0 | 240 | 0 | 0 | 240 |
| Delaware | 0 | 0 | 3,140 | 115 | 3,255 |
| Florida | 3,204 | 746 | 3,589 | 1,336 | 8,875 |
| Georgia | 4,674 | 0 | 9,571 | 1,884 | 16,129 |
| Hawaii | 0 | 1,985 | 0 | 1,356 | 3,341 |
| Idaho | 0 | (8) | 107 | 19 | 118 |
| Illinois | 1,749 | 20,152 | 2,645 | 3,446 | 28,022 |
| Indiana | 1,722 | 8,369 | 176 | 3,092 | 13,359 |
| Iowa | 1,921 | 7,134 | 5,814 | 3,498 | 18,367 |
| Kansas | 0 | 0 | 120 | 400 | 520 |
| Kentucky | 0 | 1,438 | 3,735 | 624 | 5,797 |
| Louisiana | 0 | 0 | 5,676 | 1,234 | 6,910 |
| Maine | 180 | 0 | 905 | 0 | 1,085 |
| Maryland | 0 | 125 | 3,770 | 1,854 | 5,749 |
| Massachusetts | 0 | 0 | 43 | 0 | 48 |
| Michigan | 548 | 4,139 | 746 | 722 | 6,155 |
| Minnesota | 182 | 1,772 | 5,190 | 1,254 | 8,398 |
| Mississippi | 0 | 2,722 | 161 | 0 | 2,883 |
| Missouri | 610 | 424 | 6,249 | 2,332 | 9,615 |
| Montana | 0 | 80 | 221 | 102 | 403 |
| Nebraska | 15 | 127 | 776 | 2,204 | 3,122 |
| Nevada | 0 | 0 | 0 | 0 | 0 |
| New Hampshire | 0 | 0 | 0 | 0 | 0 |
| New Jersey | 0 | 115 | 156 | 285 | 556 |
| New Mexico | 0 | 0 | 0 | 0 | 0 |
| New York | 677 | 718 | 1,016 | 1,125 | 3,536 |
| North Carolina | 2,695 | 1,102 | 407 | 4,829 | 9,033 |
| North Dakota | 32 | 0 | 255 | 63 | 350 |
| Ohio | 2,105 | 16,152 | 25,073 | 1,534 | 46,864 |
| Oklahoma | 0 | 0 | 0 | 0 | 0 |
| Oregon | 0 | 119 | 1,765 | 62 | 1,946 |
| Pennsylvania | 366 | 228 | 1,724 | 196 | 2,514 |
| Rhode Island | 0 | 0 | 0 | 0 | 0 |
| South Carolina | 3,121 | 1,232 | 13,729 | 436 | 18,518 |
| South Dakota | 0 | 528 | 626 | 39 | 1,193 |
| Tennessee | 963 | 34 | 4,045 | 311 | 5,353 |
| Texas | 0 | 0 | 102 | 186 | 288 |
| Utah | 1,873 | 0 | 0 | 0 | 1,873 |
| Vermont | 0 | 0 | (39) | 0 | (39) |
| Virginia | 2,034 | 75 | 15,743 | 1,604 | 19,456 |
| Washington | 341 | 218 | 1,286 | 207 | 2,052 |
| West Virginia | 0 | 61 | 0 | 0 | 61 |
| Wisconsin | 1,082 | 5,185 | 853 | 77 | 7,197 |
| Wyoming | 0 | 0 | 103 | 0 | 103 |
| TOTAL U.S.: | 30,523 | 77,424 | 122,572 | 36,339 | 267,458 |
| CANADA | | | | | |
| Alberta | 13 | 74 | 1,256 | 196 | 1,539 |
| British Columbia | 0 | 128 | 427 | 0 | 555 |
| Manitoba | 0 | 284 | 1,108 | 0 | 1,392 |
| New Brunswick | 0 | 0 | 837 | 0 | 837 |
| Newfoundland | 54 | 0 | 0 | 0 | 54 |
| Nova Scotia | 0 | 0 | 240 | 0 | 240 |
| Ontario | 14 | 3,010 | 3,502 | 785 | 7,311 |
| Pr.Edw.Isle | 0 | 0 | 1,746 | 0 | 1,746 |
| Quebec | 1,837 | 402 | 23,985 | 0 | 26,224 |
| Saskatchewan | 87 | 6 | 359 | 0 | 452 |
| TOTAL CAN: | 2,005 | 3,904 | 33,460 | 981 | 40,350 |
| *EXPORT SALES: | 195,968 | 17,432 | 33,323 | 19,184 | 265,907 |
| TOTAL AGRIC: | 228,496 | 98,760 | 189,455 | 57,004 | 573,715 |
| NON-AG U.S. | 9,533 | - | - | 7,975 | 17,508 |
| NON-AG CANADA | 1,729 | - | - | 502 | 2,231 |
| *NON-AG EXPORTS | 151 | - | - | 12,237 | 12,388 |
| TOTAL NON-AG: | 11,413 | - | - | 20,714 | 32,127 |
| GRAND TOTAL | 239,909 | 98,760 | 189,455 | 77,718 | 605,842 |

* Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS
(Short Tons K20)

FEBRUARY, 1985

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | TOTAL |
|---|---|---|---|---|---|
| Australia | 134 | 8,334 | 13,320 | 0 | 21,788 |
| Brazil | 8,271 | 0 | 5,335 | 0 | 13,606 |
| Chile | 7,399 | 0 | 0 | 0 | 7,399 |
| Denmark | 9,087 | 0 | 0 | 0 | 9,087 |
| India | 21,255 | 0 | 0 | 6,073 | 27,328 |
| Indonesia | 58,394 | 0 | 0 | 0 | 58,394 |
| Ireland | 0 | 0 | 4,009 | 0 | 4,009 |
| Japan | 8,691 | 9,098 | 0 | 13,111 | 30,900 |
| Korea | 32,208 | 0 | 0 | 0 | 32,208 |
| Malaysia | 765 | 0 | 0 | 0 | 765 |
| New Zealand | 6,816 | 0 | 0 | 0 | 6,816 |
| Philippines | 3,699 | 0 | 0 | 0 | 3,699 |
| South Africa | 0 | 0 | 4,006 | 0 | 4,006 |
| Switzerland | 27,569 | 0 | 0 | 0 | 27,569 |
| Taiwan | 4,944 | 0 | 0 | 0 | 4,944 |
| Venezuela | 6,736 | 0 | 6,653 | 0 | 13,389 |
| TOTAL AG: | 196,969 | 17,432 | 33,323 | 19,184 | 265,907 |
| | | | | | |
| NON-AGRICULTURAL | | | | | |
| Japan | 100 | - | - | 12,237 | 12,337 |
| United Kingdom | 51 | - | - | 0 | 51 |
| TOTAL NON-AG: | 151 | - | - | 12,237 | 12,388 |
| | | | | | |
| TOTAL EXPORTS | 196,119 | 17,432 | 33,323 | 31,421 | 278,295 |

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Alabama | 961 | 95 | 0 | 0 | 249 | 1,305 |
| Alaska | 0 | 0 | 0 | 0 | 0 | 0 |
| Arizona | 26 | 16 | 41 | 0 | 14 | 97 |
| Arkansas | 0 | 326 | 77 | 0 | 54 | 457 |
| California | 460 | 463 | 782 | 0 | 434 | 2,139 |
| Colorado | 123 | 15 | 555 | 0 | 51 | 744 |
| Connecticut | 0 | 0 | 0 | 0 | 34 | 34 |
| Delaware | 0 | 0 | 0 | 0 | 36 | 36 |
| Florida | 5 | 0 | 0 | 0 | 6,032 | 6,037 |
| Georgia | 0 | 0 | 39 | 0 | 1,489 | 1,528 |
| Hawaii | 0 | 376 | 0 | 0 | 144 | 520 |
| Idaho | 182 | 238 | 464 | 0 | 0 | 884 |
| Illinois | 0 | 0 | 0 | 0 | 213 | 213 |
| Indiana | 0 | 0 | 0 | 0 | 90 | 90 |
| Iowa | 46 | 0 | 155 | 0 | 228 | 429 |
| Kansas | 132 | 267 | 1,700 | 112 | 122 | 2,333 |
| Kentucky | 0 | 0 | 0 | 0 | 361 | 361 |
| Louisiana | 0 | 500 | 3,033 | 0 | 11 | 3,549 |
| Maine | 0 | 0 | 0 | 0 | 154 | 154 |
| Maryland | 0 | 0 | 0 | 0 | 5 | 5 |
| Massachusetts | 0 | 0 | 0 | 0 | 84 | 84 |
| Michigan | 3 | 0 | 0 | 0 | 177 | 180 |
| Minnesota | 0 | 0 | 0 | 0 | 48 | 48 |
| Mississippi | 0 | 0 | 0 | 0 | 83 | 83 |
| Missouri | 2,247 | 989 | 3,243 | 19 | 175 | 6,673 |
| Montana | 0 | 0 | 0 | 0 | 0 | 0 |
| Nebraska | 114 | 15 | 654 | 0 | 892 | 1,675 |
| Nevada | 0 | 0 | 0 | 0 | 0 | 0 |
| New Hampshire | 0 | 0 | 0 | 0 | 0 | 0 |
| New Jersey | 0 | 0 | 0 | 0 | 46 | 46 |
| New Mexico | 16 | 0 | 170 | 0 | 176 | 362 |
| New York | 0 | 0 | 0 | 0 | 323 | 323 |
| North Carolina | 0 | 0 | 0 | 0 | 683 | 683 |
| North Dakota | 0 | 0 | 0 | 0 | 13 | 13 |
| Ohio | 0 | 0 | 0 | 0 | 504 | 504 |
| Oklahoma | 75 | 173 | 1,341 | 13 | 103 | 1,705 |
| Oregon | 18 | 38 | 232 | 0 | 155 | 443 |
| Pennsylvania | 0 | 0 | 0 | 0 | 121 | 121 |
| Rhode Island | 0 | 0 | 0 | 0 | 0 | 0 |
| South Carolina | 0 | 0 | 0 | 0 | 577 | 577 |
| South Dakota | 0 | 0 | 0 | 0 | 0 | 0 |
| Tennessee | 0 | 0 | 0 | 0 | 44 | 44 |
| Texas | 2,530 | 1,713 | 7,616 | 689 | 801 | 13,349 |
| Utah | 19 | 0 | 15 | 0 | 0 | 34 |
| Vermont | 0 | 0 | 0 | 0 | 0 | 0 |
| Virginia | 0 | 0 | 0 | 0 | 209 | 209 |
| Washington | 0 | 35 | 15 | 0 | 129 | 179 |
| West Virginia | 0 | 0 | 0 | 0 | 0 | 0 |
| Wisconsin | 19 | 0 | 0 | 0 | 299 | 318 |
| Wyoming | 0 | 15 | 0 | 0 | 30 | 45 |
| TOTAL U.S.: | 6,976 | 5,274 | 20,137 | 833 | 15,393 | 48,613 |
| CANADA | | | | | | |
| Alberta | 0 | 0 | 0 | 0 | 1 | 1 |
| British Columbia | 0 | 0 | 0 | 0 | 0 | 0 |
| Manitoba | 0 | 0 | 0 | 0 | 0 | 0 |
| New Brunswick | 0 | 0 | 0 | 0 | 22 | 22 |
| Newfoundland | 0 | 0 | 0 | 0 | 0 | 0 |
| Nova Scotia | 0 | 0 | 0 | 0 | 0 | 0 |
| Ontario | 0 | 0 | 0 | 0 | 92 | 92 |
| Pr.Edw.Isle | 0 | 0 | 0 | 0 | 35 | 35 |
| Quebec | 0 | 0 | 0 | 0 | 150 | 150 |
| Saskatchewan | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CAN: | 0 | 0 | 0 | 0 | 300 | 300 |
| *EXPORT SALES: | 3,649 | 2,118 | 0 | 0 | 12,596 | 18,363 |
| TOTAL AGRIC: | 10,625 | 7,392 | 20,137 | 833 | 28,289 | 67,276 |
| NON-AG U.S. | 9,748 | - | - | 487 | 255 | 10,490 |
| NON-AG CANADA | 0 | - | - | 0 | 18 | 18 |
| *NON-AG EXPORTS | 324 | - | - | 0 | 0 | 324 |
| TOTAL NON-AG: | 10,072 | - | - | 487 | 273 | 10,832 |
| GRAND TOTAL | 20,697 | 7,392 | 20,137 | 1,320 | 28,562 | 78,108 |

* Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

| AGRICULTURAL | STANDARD | COARSE | GRANULAR | SOLUBLE | SULPHATES | TOTAL |
|---|---|---|---|---|---|---|
| Brazil | 0 | 0 | 0 | 0 | 245 | 245 |
| Costa Rica | 0 | 0 | 0 | 0 | 1,120 | 1,120 |
| Honduras | 480 | 0 | 0 | 0 | 0 | 480 |
| Japan | 0 | 2,118 | 0 | 0 | 7,686 | 9,804 |
| Mexico | 391 | 0 | 0 | 0 | 1,324 | 1,715 |
| Peru | 2,778 | 0 | 0 | 0 | 2,149 | 4,927 |
| Philippines | 0 | 0 | 0 | 0 | 72 | 72 |
| TOTAL AG: | 3,649 | 2,118 | 0 | 0 | 12,596 | 18,363 |
| NON-AGRICULTURAL | | | | | | |
| Mexico | 324 | - | - | 0 | 0 | 324 |
| TOTAL NON-AG: | 324 | - | - | 0 | 0 | 324 |
| TOTAL EXPORTS | 3,973 | 2,118 | 0 | 0 | 12,596 | 18,687 |